

Message Text

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53

ACTION EB-07

INFO OCT-01 ARA-10 ISO-00 L-03 CAB-05 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 CIEP-02 FAA-00 /035 W

----- 101659

R 021431Z AUG 76

FM AMEMBASSY SAN SALVADOR

TO SECSTATE WASHC 1765

INFO AMEMBASSY GUATEMALA

UNCLAS SAN SALVADOR 3493

E.O. 11652: N/A

TAGS: EAIR, ES

SUBJECT: CIVAIR - CAB REQUIREMENTS FOR ADVANCED SELLOUT OF
CHARTER FLIGHTS TO CDHTRAL AMERICA

REF: (A) GUATEMALA 6396, NOVEMBER, 1975 (B) STATE 277980,
NOVEMBER 75

1. FONOFF HAS CONVEYED TO EMBASSY GOES CONCERN FOR WHAT APPEARS
TO BE CAB DISCRIMINATION IN ITS REQUIREMENTS FOR CHARTER FLIGHTS
\$3 SINED TO C.A. FONOFF ARGUMENT IS SIMILAR TO ONE EXLPAINED
IN REFTEL A, THAT CAB REQUIRES CHARTER FLIGHTS TO C.A. BE COM-
PLETELY SOLD OUT 30 DAYS IN ADVANCE, WHILE SIMILAR FLIGHTS
TO MEXICO AND CARIBBEAN NEED TO BE SOLD OUT ONLY 15 DAYS IN
ADVANCE. USING LIMITED GUIDANCE SUPPLIED REFTEL B, EMBASSY
RESPONDED THAT INTERESTED PARTIES HAD TO REQUEST FROM CAB
WAIVER OF 30-DAY ADVANCE-SALE REQUIREMENT. ACCORDING TO
FONOFF, NATIONWIDE LEISURE CORP., JOEL S. NADEL, CHAIRMAN,
ONE HUNTINGTON QUADRANGLE, MELVILLE, NEW YORK 11746 HAS FILED
SUCH A PETITION BEFORE CAB.

2. GOES IS PARTICULARLY INTERESTED IN WAIVER, AS NATIONWIDE
LEISURE IS PLANNING A LARGE NUMBER OF CHARTERS TO EL
SALVADOR. PLAN IS FOR TWO 707'S PER WEEK BEGINNING DEC 76
AND CONTINUING THROUGH MAY 77. GIVEN PRIORITY GOES PLACES
ON DEVELOPMENT OF ITS TOURIST POTENTIAL, ANY APPARENTLY
DISCRIMINATORY ACTION BY CW

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WOULD BE PARTICULARLY HARD

FELT AND COULD BECOME A SENSITIVE ISSUE.

3. EMBASSY WOULD APPRECIATE STATUS REPORT ON NATIONWIDE
LESIURE CORPS CAB PETITION AND STRONGLY RECOMMENDS APPROVAL
OF PETITION TO BRING C.A. CHARTERS IN LINE WITH SIMILAR
FLIGHTS TO MEXICO AND CARIBBEAN. IF PETITION IS DENIED,
EMBASSY WOULD LIKE AS EARLY WARNING AS POSSIBLE, WITH
APPROPRIATE IN-DEPTH GUIDANCE ON HOW TO RESPOND TO CLAIM
THAT SUCH AN ACTION IS DISCRIMINATORY TO C.A.
LUBENSKY

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